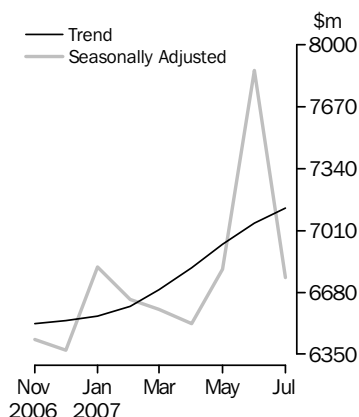


# LENDING FINANCE

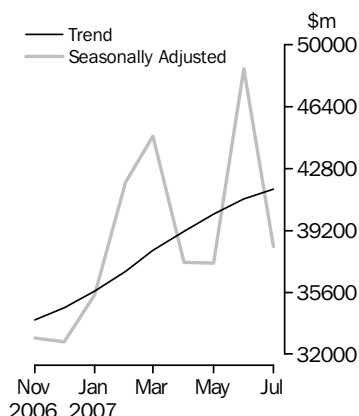
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) TUES 11 SEP 2007

## Personal finance



## Commercial finance



## INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Philip Beresford on Canberra (02) 6252 6052.

## KEY FIGURES

	Jun 2007 \$m	Jul 2007 \$m	Jun 2007 to Jul 2007 % change
<b>TREND ESTIMATES</b>			
Housing finance for owner occupation	15 535	15 673	0.9
Personal finance	7 050	7 129	1.1
Commercial finance	41 033	41 583	1.3
Lease finance	543	541	-0.4
<b>SEASONALLY ADJUSTED ESTIMATES</b>			
Housing finance for owner occupation	16 336	15 086	-7.7
Personal finance	7 861	6 758	-14.0
Commercial finance	48 584	38 277	-21.2
Lease finance	517	531	2.7

## KEY POINTS

### JULY 2007 COMPARED WITH JUNE 2007:

#### HOUSING FINANCE FOR OWNER OCCUPATION

- The total value of owner occupied housing commitments excluding alterations and additions decreased by 7.7% (seasonally adjusted) while the trend series rose 0.9%.

#### PERSONAL FINANCE

- The seasonally adjusted series for the value of total personal finance commitments fell by 14.0%. This decrease was due to falls in both revolving credit commitments (down 14.6%) and fixed lending commitments (down 13.3%).
- The trend series for the value of total personal finance rose 1.1% due to a rise in both revolving credit commitments (up 1.7%) and fixed lending commitments (up 0.4%).

#### COMMERCIAL FINANCE

- The seasonally adjusted series for the value of total commercial finance commitments fell by 21.2%. This decrease was due to a fall in both fixed lending commitments (down 22.6%) and revolving credit commitments (down 18.8%).
- The trend series for the value of total commercial finance commitments rose 1.3%. This was due to a rise in both fixed lending commitments (up 1.9%) and revolving credit commitments (up 0.4%).

#### LEASE FINANCE

- Lease finance commitments (seasonally adjusted) increased by 2.7%. The lease finance trend series fell by 0.4%.

## NOTES

### FORTHCOMING ISSUES

#### ISSUE

#### RELEASE DATE

August 2007	15 October 2007
September 2007	12 November 2007
October 2007	12 December 2007
November 2007	21 January 2008
December 2007	13 February 2008
January 2008	12 March 2008

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### REVISIONS

Revisions were made to include the latest available administrative and survey data.

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### ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
n.e.c.	not elsewhere classified
RBA	Reserve Bank of Australia

Brian Pink  
Australian Statistician

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## TIME SERIES DATA

### TIME SERIES SPREADSHEETS

Data available free on the ABS web site <<http://www.abs.gov.au>> include:

- longer time series of tables in this publication, and
- the following tables:
  - C1a. Commercial finance commitments (original, seasonally adjusted, trend)
  - C1b. Commercial finance commitments, fixed loans and revolving credit
  - C1c. Commercial finance commitments, fixed loans and revolving credit by lender
  - C1d. Commercial finance commitments, fixed loans by industry
  - C1e. Commercial finance commitments, revolving credit by industry
  - C2 to C9. Commercial finance commitments, fixed loans and revolving credit by state and territory
  - L1a. Lease finance commitments, summary (original, seasonally adjusted, trend)
  - L1b. Lease finance commitments by purpose
  - L1c. Lease finance commitments by purpose and lender
  - L1d. Lease finance commitments by industry
  - L2 to L9. Lease finance commitments by purpose and state and territory
  - OL1b. Operating lease finance commitments by purpose
  - OL1c. Operating lease finance commitments by lender
  - OL1d. Operating lease finance commitments by industry
  - OL2 to OL9. Operating lease finance commitments by purpose and state and territory
  - P1a. Personal finance commitments, summary (original, seasonally adjusted, trend)
  - P1b. Personal finance commitments, fixed loans and revolving credit
  - P1c. Personal finance commitments, fixed loans and revolving credit by lender
  - P2 to P9. Personal finance commitments, fixed loans and revolving credit by state and territory
  - 13. Lending Finance Seasonal Factors and Forward Factors for 12 months, By Purpose and Lender: Australia (from January 1985)

## SUMMARY OF FINDINGS

### HOUSING FINANCE FOR OWNER OCCUPATION

The total value of owner occupied housing commitments excluding alterations and additions decreased 7.7% (seasonally adjusted) while the trend series rose 0.9%.

For further information, please refer to Housing Finance, Australia (cat. no. 5609.0).

### PERSONAL FINANCE

In seasonally adjusted terms, the value of total personal finance commitments fell 14.0% in July 2007 compared with June 2007. This decrease was due to a fall in both revolving credit commitments (down 14.6%) and fixed lending commitments (down 13.3%).

In trend terms, the value of total personal finance rose 1.1% in July 2007. The trend series increased in both revolving credit commitments (up 1.7%) and fixed lending commitments (up 0.4%).

In original terms, fixed lending commitments decreased by \$602m (down 16.5%) in July 2007 compared with June 2007.

Movements in the original series contributing to this decrease were:

- Other, down \$268m (26.8%)
- Refinancing, down \$217m (25.1%)
- Debt consolidation, down \$78m (20.1%)

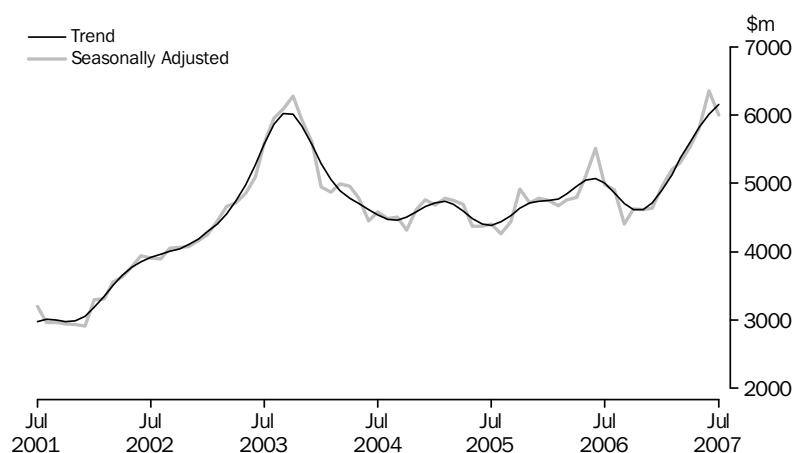
### COMMERCIAL FINANCE

The seasonally adjusted series for the value of total commercial finance commitments fell by 21.2% in July 2007. This decrease was due to a fall in both fixed lending commitments (down 22.6%) and revolving credit commitments (down 18.8%).

The trend series for the value of total commercial finance commitments rose 1.3% in July 2007. This was due to a rise in both fixed lending commitments (up 1.9%) and revolving credit commitments (up 0.4%).

The value of purchases of dwellings by individuals for rent or resale (seasonally adjusted) fell 5.5% in July 2007, after an increase of 9.3% in June 2007. The trend series rose 2.3% in July 2007.

### PURCHASE OF DWELLINGS BY INDIVIDUALS FOR RENT OR RESALE



### LEASE FINANCE

The value of lease finance commitments (seasonally adjusted) increased by 2.7% in July 2007. The trend series for lease finance commitments fell by 0.4%.

## FINANCE COMMITMENTS, Summary

Month	SECURED HOUSING(a)		PERSONAL(b)			COMMERCIAL			LEASE
	Construction and purchase of dwellings(c)	Alterations and additions	Fixed loans(c)	Revolving credit(d)	Total	Fixed loans(c)	Revolving credit(d)	Total	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2006									
July	14 240	475	2 928	3 425	6 354	21 363	11 177	32 540	521
August	15 140	501	3 214	3 622	6 836	24 828	11 872	36 700	518
September	13 636	446	2 932	3 386	6 318	20 744	14 803	35 547	497
October	14 099	475	3 028	3 650	6 679	23 623	14 179	37 801	508
November	15 077	499	3 266	3 421	6 687	20 684	13 729	34 413	497
December	13 402	438	2 846	3 188	6 034	23 382	13 800	37 182	583
2007									
January	11 836	387	2 724	3 286	6 010	19 370	7 711	27 080	374
February	13 138	439	2 886	3 089	5 974	20 171	15 764	35 935	482
March	15 633	494	3 328	3 668	6 996	20 262	23 885	44 147	602
April	13 954	430	2 801	3 117	5 918	18 796	11 686	30 483	494
May	17 276	528	3 454	4 033	7 487	25 203	13 932	39 135	580
June	16 317	477	3 650	5 118	8 768	38 933	23 884	62 817	668
July	15 527	426	3 048	3 760	6 808	25 532	13 665	39 197	561
SEASONALLY ADJUSTED									
2006									
July	14 403	497	3 043	3 415	6 458	21 096	11 594	32 690	511
August	13 991	490	3 063	3 418	6 481	23 291	10 563	33 854	510
September	13 739	457	3 004	3 391	6 395	21 476	15 893	37 369	505
October	13 990	462	3 009	3 663	6 673	22 897	15 229	38 126	522
November	13 948	468	3 081	3 347	6 427	20 970	11 961	32 931	524
December	14 101	473	3 033	3 340	6 373	21 227	11 504	32 730	555
2007									
January	14 285	468	3 019	3 797	6 816	24 282	11 143	35 425	452
February	14 424	460	3 058	3 584	6 642	24 115	17 867	41 982	563
March	14 648	450	3 079	3 512	6 590	21 736	22 938	44 674	566
April	15 230	469	3 159	3 356	6 514	22 644	14 679	37 323	572
May	15 174	460	3 135	3 668	6 802	22 468	14 840	37 308	547
June	16 336	460	3 480	4 381	7 861	30 751	17 833	48 584	517
July	15 086	425	3 017	3 741	6 758	23 804	14 473	38 277	531
TREND									
2006									
July	14 058	483	3 060	3 506	6 566	21 933	10 871	32 804	530
August	14 043	480	3 064	3 448	6 511	21 877	11 037	32 913	522
September	13 995	475	3 052	3 429	6 481	21 934	11 139	33 073	515
October	13 957	470	3 035	3 453	6 488	22 078	11 320	33 398	512
November	13 980	467	3 027	3 488	6 515	22 237	11 740	33 978	514
December	14 071	465	3 027	3 503	6 530	22 319	12 380	34 700	522
2007									
January	14 255	464	3 042	3 510	6 552	22 448	13 202	35 650	531
February	14 516	464	3 071	3 533	6 604	22 759	14 052	36 811	540
March	14 803	462	3 111	3 584	6 695	23 258	14 771	38 029	546
April	15 088	459	3 151	3 661	6 813	23 874	15 284	39 158	549
May	15 338	455	3 186	3 750	6 936	24 550	15 605	40 155	547
June	15 535	450	3 211	3 839	7 050	25 219	15 813	41 033	543
July	15 673	445	3 224	3 905	7 129	25 705	15 877	41 583	541

(a) For owner occupation.

(d) New and increased credit limits during the month. Includes credit cards.

(b) Includes unsecured housing finance for owner occupation.

(c) Includes refinancing.

HOUSING AND PERSONAL FINANCE COMMITMENTS, By Lender: **Original**

Month	HOUSING FINANCE(a)					PERSONAL FINANCE(b)				
	Banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	Banks	Credit co- operatives	Finance companies	Other lenders	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2006</b>										
July	11 437	333	1 777	694	14 240	5 047	279	252	776	6 354
August	11 972	412	1 996	761	15 140	5 563	283	270	721	6 836
September	10 870	345	1 698	723	13 636	4 955	272	256	835	6 318
October	11 147	351	1 882	718	14 099	5 347	274	273	785	6 679
November	12 087	366	1 941	684	15 077	5 199	319	265	904	6 687
December	10 924	276	1 581	620	13 402	4 744	257	239	794	6 034
<b>2007</b>										
January	9 610	272	1 413	541	11 836	4 505	255	275	975	6 010
February	10 463	335	1 732	608	13 138	4 708	276	260	731	5 974
March	12 415	376	2 146	697	15 633	5 489	318	287	903	6 996
April	11 108	320	1 889	637	13 954	4 611	258	238	811	5 918
May	13 699	439	2 315	822	17 276	6 051	319	290	827	7 487
June	13 157	344	2 083	732	16 317	7 319	318	267	864	8 768
July	12 266	400	2 130	730	15 527	5 329	293	264	922	6 808

(a) Secured finance for owner occupation. Excludes alterations and additions.

(b) Includes unsecured housing finance for owner occupation.

COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Lender: **Original**

Month	COMMERCIAL FINANCE					LEASE FINANCE				
	Banks	Money market corporations	Finance companies	Other lenders	Total	Banks	General financiers	Finance companies	Other lessors	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2006</b>										
July	28 311	np	347	np	32 540	154	163	86	117	521
August	31 765	np	403	np	36 700	173	132	99	115	518
September	32 292	np	384	np	35 547	174	130	85	108	497
October	34 697	np	380	np	37 801	169	141	87	111	508
November	29 537	np	402	np	34 413	156	134	91	115	497
December	32 135	np	382	np	37 182	244	145	79	115	583
<b>2007</b>										
January	24 236	np	357	np	27 080	127	99	66	82	374
February	29 291	np	445	np	35 935	181	116	74	111	482
March	np	np	424	np	44 147	218	172	82	129	602
April	26 027	np	429	np	30 483	178	132	76	109	494
May	34 558	np	438	np	39 135	216	149	84	130	580
June	56 480	np	479	np	62 817	233	164	124	146	668
July	34 507	np	371	np	39 197	168	179	85	129	561

np not available for publication but included in totals where applicable, unless otherwise indicated



PERSONAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): **Original**

<i>Month</i>	<i>New motor cars and station wagons</i>	<i>Used motor cars and station wagons</i>	<i>Total motor vehicles(a)</i>	<i>Individual residential blocks of land</i>	<i>Unsecured finance for owner occupa- tion(b)</i>	<i>Debt consolidation</i>	<i>Refinancing</i>	<i>Other(c)</i>	<i>Total</i>
<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
<b>2006</b>									
July	284	404	753	376	35	318	725	722	<b>2 928</b>
August	312	445	832	412	39	362	812	757	<b>3 214</b>
September	296	412	774	372	42	301	718	724	<b>2 932</b>
October	303	438	812	389	47	319	697	765	<b>3 028</b>
November	319	426	821	385	55	360	756	888	<b>3 266</b>
December	278	356	700	383	38	295	623	807	<b>2 846</b>
<b>2007</b>									
January	314	426	808	336	31	273	575	700	<b>2 724</b>
February	314	414	799	387	37	302	569	791	<b>2 886</b>
March	342	451	872	441	43	364	675	933	<b>3 328</b>
April	272	366	713	403	37	291	601	757	<b>2 801</b>
May	336	441	871	513	42	379	743	907	<b>3 454</b>
June	326	417	827	528	39	389	867	999	<b>3 650</b>
July	310	438	831	489	36	311	650	731	<b>3 048</b>

(a) Includes motorcycles and other motor vehicles.

(b) Includes alterations and additions.

(c) Includes boats, caravans and trailers, household goods, travel and holidays and other purposes.

# PERSONAL FINANCE COMMITMENTS, Revolving Credit Stocks and Flows: **Original**

	NEW AND INCREASED CREDIT LIMITS			CANCELLATIONS AND REDUCTIONS		CREDIT AT END OF MONTH	
	Secured	Unsecured	Total	Total	Total limits(a)	Credit used	
Month	\$m	\$m	\$m	\$m	\$m	\$m	
.....							
2006							
July	1 647	1 779	3 425	1 880	220 150	104 554	
August	1 759	1 863	3 622	1 676	222 150	104 650	
September	1 630	1 756	3 386	1 642	223 899	104 718	
October	1 632	2 018	3 650	1 807	225 745	104 976	
November	1 579	1 842	3 421	1 617	227 655	105 520	
December	1 553	1 636	3 188	1 368	229 489	106 321	
2007							
January	1 360	1 926	3 286	1 492	231 280	106 441	
February	1 307	1 781	3 089	1 432	232 943	107 582	
March	1 710	1 958	3 668	1 565	235 049	107 851	
April	1 484	1 632	3 117	1 408	236 739	108 689	
May	2 211	1 823	4 033	1 725	239 086	109 709	
June	3 222	1 896	5 118	1 632	242 582	112 405	
July	1 708	2 052	3 760	1 798	244 543	111 275	

(a) This figure sometimes reflects a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.

# COMMERCIAL FINANCE COMMITMENTS, By Purpose (Fixed Loans): **Original**

	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Refinancing	Other	Total	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2006</b>								
July	1 141	6 658	758	1 660	2 181	8 965	<b>21 363</b>	42 717
August	1 758	7 241	901	1 815	1 670	11 443	<b>24 828</b>	47 281
September	2 697	6 462	np	1 605	1 808	np	<b>20 744</b>	39 843
October	1 515	6 637	797	1 407	2 887	10 380	<b>23 623</b>	39 839
November	1 868	7 745	1 057	1 366	1 572	7 075	<b>20 684</b>	39 616
December	2 124	6 912	579	1 383	2 932	9 452	<b>23 382</b>	42 632
<b>2007</b>								
January	999	6 194	833	1 140	1 585	8 619	<b>19 370</b>	42 020
February	1 046	6 988	np	1 495	1 643	np	<b>20 171</b>	39 591
March	1 822	7 791	1 047	1 281	1 251	7 071	<b>20 262</b>	42 876
April	878	7 072	801	1 161	1 379	7 504	<b>18 796</b>	39 164
May	1 227	8 673	968	1 758	1 905	10 672	<b>25 203</b>	41 084
June	2 086	11 881	882	1 380	3 154	19 549	<b>38 933</b>	47 412
July	1 276	9 292	1 176	1 258	1 842	10 689	<b>25 532</b>	48 432

np not available for publication but included in totals where applicable, unless otherwise indicated

# LEASE AND COMMERCIAL FINANCE COMMITMENTS, Stocks and Flows: **Original**

	LEASE FINANCE		COMMERCIAL REVOLVING CREDIT			
	Total commitments	Commitments not drawn at end of month	New and increased credit limits	Cancellations and reductions	Total credit limits at end of month(a)	Credit used at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m
<b>2006</b>						
July	521	499	11 177	9 430	307 243	165 629
August	518	516	11 872	7 019	312 045	169 715
September	497	511	14 803	8 187	318 735	173 923
October	508	513	14 179	8 932	323 904	175 844
November	497	530	13 729	8 601	328 997	176 555
December	583	531	13 800	8 394	334 397	176 008
<b>2007</b>						
January	374	508	7 711	7 629	334 509	178 887
February	482	516	15 764	6 771	343 457	185 846
March	602	526	23 885	16 048	351 210	188 286
April	494	539	11 686	5 837	357 149	194 184
May	580	551	13 932	8 738	362 331	195 923
June	668	577	23 884	11 938	374 215	201 873
July	561	535	13 665	10 732	377 102	202 776

(a) This figure sometimes reflects a rebasing of the data by one or more lenders without adjustment to earlier periods' commitments or cancellations.

## FINANCE COMMITMENTS, For Housing (Owner Occupation and Commercial)

Month	OWNER OCCUPATION (SECURED FINANCE)				OWNER OCCUPATION (UNSECURED FINANCE)	COMMERCIAL FINANCE(a)			ALL HOUSING FINANCE
	Construction of dwellings	Purchase of new dwellings	Purchase of established dwellings	Alterations and additions	Total(b)	Construction of dwellings for rent or resale	Purchase of dwellings by individuals for rent or resale	Purchase of dwellings by others for rent or resale	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
<b>2006</b>									
July	1 143	726	12 372	475	35	643	4 842	439	<b>20 675</b>
August	1 256	748	13 136	501	39	500	5 211	454	<b>21 847</b>
September	1 061	645	11 930	446	42	580	4 418	598	<b>19 720</b>
October	1 091	661	12 348	475	47	371	4 469	409	<b>19 869</b>
November	1 124	720	13 234	499	55	396	4 911	613	<b>21 552</b>
December	984	644	11 774	438	38	792	4 388	651	<b>19 708</b>
<b>2007</b>									
January	898	587	10 351	387	31	318	4 110	551	<b>17 233</b>
February	947	710	11 481	439	37	432	4 678	881	<b>19 606</b>
March	1 105	850	13 679	494	43	650	5 594	483	<b>22 896</b>
April	960	680	12 314	430	37	264	5 098	503	<b>20 286</b>
May	1 280	927	15 069	528	42	489	6 588	733	<b>25 656</b>
June	1 201	922	14 194	477	39	759	7 090	1 467	<b>26 149</b>
July	1 198	866	13 463	426	36	353	5 915	1 199	<b>23 456</b>
SEASONALLY ADJUSTED									
<b>2006</b>									
July	1 080	718	12 605	497	39	706	4 984	399	<b>21 029</b>
August	1 098	713	12 179	490	39	480	4 905	463	<b>20 368</b>
September	1 063	665	12 011	457	42	527	4 411	613	<b>19 788</b>
October	1 079	682	12 230	462	48	415	4 624	447	<b>19 985</b>
November	1 079	689	12 180	468	48	478	4 620	580	<b>20 141</b>
December	1 072	643	12 386	473	37	656	4 639	584	<b>20 491</b>
<b>2007</b>									
January	1 093	721	12 472	468	36	492	4 959	692	<b>20 933</b>
February	1 078	757	12 590	460	38	469	5 206	980	<b>21 578</b>
March	1 084	782	12 782	450	38	512	5 298	484	<b>21 429</b>
April	1 079	740	13 411	469	41	336	5 533	590	<b>22 199</b>
May	1 106	797	13 271	460	39	487	5 805	741	<b>22 706</b>
June	1 163	921	14 252	460	41	503	6 347	1 149	<b>24 837</b>
July	1 096	832	13 159	425	39	430	5 997	1 024	<b>23 001</b>
TREND									
<b>2006</b>									
July	1 059	721	12 278	483	40	507	5 000	475	<b>20 564</b>
August	1 072	704	12 267	480	42	503	4 859	476	<b>20 402</b>
September	1 079	686	12 230	475	43	508	4 708	496	<b>20 225</b>
October	1 082	677	12 199	470	43	516	4 613	540	<b>20 139</b>
November	1 080	679	12 221	467	43	518	4 618	593	<b>20 218</b>
December	1 078	689	12 304	465	41	514	4 721	632	<b>20 443</b>
<b>2007</b>									
January	1 078	708	12 469	464	40	505	4 901	654	<b>20 819</b>
February	1 082	733	12 701	464	38	492	5 126	674	<b>21 311</b>
March	1 089	762	12 953	462	38	473	5 367	706	<b>21 850</b>
April	1 098	790	13 200	459	39	456	5 603	755	<b>22 399</b>
May	1 107	817	13 414	455	40	448	5 821	823	<b>22 923</b>
June	1 115	841	13 579	450	40	444	6 010	902	<b>23 381</b>
July	1 121	858	13 694	445	40	451	6 151	974	<b>23 735</b>

(a) Excludes revolving credit.

(b) Includes alterations and additions.

FINANCE COMMITMENTS, For Motor Vehicles: **Original**

	PERSONAL FINANCE(a)					COMMERCIAL	LEASE	ALL VEHICLE
						FINANCE (a)	FINANCE	FINANCE
	<i>New motor cars and station wagons</i>	<i>Used motor cars and station wagons</i>	<i>Motorcycles</i>	<i>Other motor vehicles</i>	<i>Total</i>	<i>Total</i>	<i>Total</i>	<i>Total</i>
<i>Month</i>	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2006</b>								
July	284	404	19	47	753	622	252	<b>1 627</b>
August	312	445	24	52	832	658	251	<b>1 741</b>
September	296	412	22	44	774	613	248	<b>1 635</b>
October	303	438	23	48	812	651	249	<b>1 711</b>
November	319	426	23	53	821	676	244	<b>1 741</b>
December	278	356	21	44	700	636	263	<b>1 598</b>
<b>2007</b>								
January	314	426	20	48	808	510	179	<b>1 498</b>
February	314	414	21	49	799	614	212	<b>1 626</b>
March	342	451	24	55	872	681	263	<b>1 815</b>
April	272	366	21	54	713	665	208	<b>1 586</b>
May	336	441	25	68	871	716	261	<b>1 848</b>
June	326	417	21	63	827	735	309	<b>1 871</b>
July	310	438	21	62	831	633	277	<b>1 741</b>

(a) Excludes revolving credit.

LEASE FINANCE COMMITMENTS, For Motor Vehicles: **Original**

<i>Month</i>	MOTOR CARS AND STATION WAGONS		LIGHT TRUCKS		HEAVY TRUCKS		OTHER MOTOR VEHICLES	ALL VEHICLES
	<i>New</i>	<i>Used</i>	<i>New</i>	<i>Used</i>	<i>New</i>	<i>Used</i>	<i>Total</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2006</b>								
July	165	47	15	5	12	2	6	<b>252</b>
August	164	46	16	5	9	3	7	<b>251</b>
September	168	43	14	4	11	3	6	<b>248</b>
October	157	42	18	11	11	4	6	<b>249</b>
November	162	42	10	9	14	2	6	<b>244</b>
December	193	38	11	4	10	2	4	<b>263</b>
<b>2007</b>								
January	125	32	9	2	6	1	4	<b>179</b>
February	146	40	12	4	7	2	2	<b>212</b>
March	178	46	14	4	9	2	10	<b>263</b>
April	142	39	12	3	7	2	5	<b>208</b>
May	173	47	14	3	9	6	10	<b>261</b>
June	200	50	20	4	14	np	np	<b>309</b>
July	186	47	15	3	9	7	10	<b>277</b>

np not available for publication but included in totals where applicable, unless otherwise indicated

COMMERCIAL AND LEASE FINANCE COMMITMENTS, For Plant and Equipment(a): **Original**

<i>Month</i>	COMMERCIAL FINANCE(b)			LEASE FINANCE	ALL PLANT AND EQUIPMENT FINANCE
	<i>Transport equipment</i>	<i>Other plant and equipment</i>	<i>Total</i>	<i>Total</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m
<b>2006</b>					
July	66	972	1 038	268	<b>1 306</b>
August	86	1 071	1 157	267	<b>1 424</b>
September	87	905	992	249	<b>1 240</b>
October	77	679	756	259	<b>1 015</b>
November	108	582	690	253	<b>943</b>
December	99	649	748	321	<b>1 068</b>
<b>2007</b>					
January	181	449	630	195	<b>825</b>
February	77	804	880	270	<b>1 150</b>
March	100	500	600	339	<b>940</b>
April	82	414	496	286	<b>782</b>
May	145	896	1 041	319	<b>1 361</b>
June	127	518	645	359	<b>1 004</b>
July	140	485	625	284	<b>909</b>

(a) Excludes motor vehicles (see tables 9 and 10).

(b) Excludes revolving credit.

LEASE FINANCE COMMITMENTS, For Plant and Equipment: **Original**

	<i>Transport equipment (a)</i>	<i>Construction and earthmoving equipment</i>	<i>Agricultural machinery and equipment</i>	<i>Manu- facturing equipment</i>	<i>Electronic data processing equipment</i>	<i>Office machines</i>	<i>Shop and office furniture, fittings and equipment</i>	<i>Other goods</i>	<i>Total</i>
<i>Month</i>	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2006</b>									
July	11	28	7	14	91	58	14	44	<b>268</b>
August	10	32	14	10	71	55	22	51	<b>267</b>
September	6	28	8	10	73	56	15	52	<b>249</b>
October	12	19	12	12	84	56	18	47	<b>259</b>
November	9	32	10	15	59	62	16	48	<b>253</b>
December	10	44	10	18	84	51	28	76	<b>321</b>
<b>2007</b>									
January	8	27	11	13	42	35	13	46	<b>195</b>
February	10	36	11	11	60	60	33	50	<b>270</b>
March	11	49	9	14	86	62	19	90	<b>339</b>
April	16	36	11	8	48	53	34	79	<b>286</b>
May	43	30	10	18	77	62	20	59	<b>319</b>
June	15	48	21	15	82	61	33	85	<b>359</b>
July	32	25	7	13	77	65	18	47	<b>284</b>

(a) Excludes motor vehicles (see tables 9 and 10).



## EXPLANATORY NOTES

### INTRODUCTION

- 1** This publication presents statistics of finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- 2** *Secured housing finance for owner occupation* is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included, while refinancing with the same lender is excluded from all estimates.
- 3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- 4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- 5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics are provided as spreadsheets on Details tab of this issue.

### SCOPE

- 6** Finance commitments made by the following types of lenders are included:
  - Banks
  - Permanent building societies
  - Credit unions/cooperative credit societies
  - Life or general insurance companies
  - General government enterprises
  - Superannuation funds
  - Securitised mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
  - Other Registered Financial Corporations. (RFCs).

### COVERAGE

- 7** The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each state's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).
- 8** An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.
- 9** From June 2001, the statistics for:
  - secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50m for housing finance in 2000
  - personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96m for personal finance in 2000.
- 10** From June 2002, the statistics for:
  - commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$484m for commercial finance in 2001
  - lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$31m for lease finance in 2001.

## EXPLANATORY NOTES *continued*

### COVERAGE *continued*

**11** Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).

### SOURCES

**12** For banks, credit cooperatives, building societies and RFCs, the statistics in this publication are currently derived from returns submitted to the Australian Prudential Regulation Authority (APRA). The Financial Sector (Collection of Data) Act 2001 facilitates the collection of statistical data from the financial sector, with APRA established as the central point for collection of both prudential and statistical data. In October 2001, APRA implemented new reporting forms for building societies and credit cooperatives. New reporting forms were implemented for banks in March 2002, and for RFCs in March 2003. APRA commenced collecting loan commitments data from banks, credit cooperatives, building societies in July 2002 and from RFCs in March 2003.

**13** Secured housing finance commitments for owner-occupied housing from banks, building societies and credit cooperatives are derived from form ARF 392.0 Housing Finance collected by APRA. Personal finance commitments from these lenders are sourced from the ARF 394.0 Personal Finance. Commercial finance commitments from these lenders are sourced from the ARF 391.0 Commercial Finance and from the ARF 394.0 Personal Finance for fixed loans for personal investment purposes. Lease finance commitments are sourced from the ARF 393.0 Lease Finance.

**14** Finance commitments for RFCs are collected on the RRF 391.0 Commercial Finance (commercial finance commitments), RRF 392.0 Housing Finance (secured housing finance commitments for owner-occupied housing), RRF 393.0 Lease Finance (lease finance commitments) and RRF 394.0 Personal Finance (personal finance commitments and commercial finance commitments).

**15** Electronic versions of the forms and instructions for ADIs are available on the APRA web site at <http://www.apra.gov.au/Statistics/Revised-Authorised-Deposit-taking-Institution-ADI-reporting-requirements.cfm>. For RFCs, these are available at: <http://www.apra.gov.au/rfc/>.

**16** All other institutions, including securitisation vehicles, are collected directly by the ABS.

### REVISIONS

**17** Revisions to previously published statistics are included in the publication as they occur.

**18** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Lender series from the month of the change. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.

### SEASONAL ADJUSTMENT

**19** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different number of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Trading day effects are removed from the original estimates prior to the seasonal adjustment process. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the seasonally adjusted series.

## EXPLANATORY NOTES *continued*

### SEASONAL ADJUSTMENT

*continued*

**20** The lending finance series uses a concurrent seasonal adjustment methodology to derive the seasonal adjustment factors. This means that original estimates available at the current reference month are used to estimate seasonal factors for the current and previous months. As a result of this methodology, the seasonally adjusted and trend estimates for earlier periods can be revised each month. However, in most instances, the only noticeable revisions will be to the previous month and the same month a year ago.

### TREND ESTIMATES

**21** Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or by email at <timeseries@abs.gov.au>.

**22** While the smoothing technique described in paragraph 21 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

### EFFECTS OF ROUNDING

**23** Where figures have been rounded, discrepancies may occur between sums of the component items and totals. Percentage changes presented in the commentary are based on unrounded data and may differ slightly from percentage changes calculated from the rounded data presented in the tables in this publication.

### ABS DATA AVAILABLE ON REQUEST

**24** Estimates for months prior to those shown in this publication and more detailed series are available in spreadsheet format from the Australian Bureau of Statistics (ABS) web site. For more information, contact the ABS National Information and Referral Service on 1300 135 070.

### RELATED PUBLICATIONS

**25** Users may also wish to refer to the following ABS releases:

- *Housing Finance, Australia* (cat. no. 5609.0)
- *Assets and Liabilities of Australian Securitised* (cat. no. 5232.0.0.55.001)
- *Building Approvals, Australia* (cat. no. 8731.0)
- *Dwelling Unit Commencements, Australia, Preliminary* (cat. no. 8750.0) - issued monthly
- *Private New Capital Expenditure and Expected Expenditure, Australia* (cat. no. 5625.0)
- *Sales of New Motor Vehicles, Australia Electronic Publication* (cat. no. 9314.0).

**26** In addition, the Reserve Bank of Australia (RBA) produces the monthly *Reserve Bank of Australia Bulletin*, the tables of which are available on the RBA web site <<http://www.rba.gov.au>>. The Australian Prudential Regulation Authority (APRA) also publishes a range of finance statistics on its web site <<http://www.apra.gov.au>>.

**27** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The *Catalogue* is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

## GLOSSARY

<b>Agricultural machinery and equipment</b>	Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.
<b>Alterations and additions</b>	Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.
<b>Commitment</b>	Is a firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.
<b>Construction and earth moving equipment</b>	Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.
<b>Construction of dwellings</b>	Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.
<b>Debt consolidation</b>	For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.
<b>Dwelling</b>	Is a single self-contained place of residence such as a detached or semidetached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.
<b>Electronic data processing equipment</b>	Includes computers, computer peripherals, data entry devices, word processing machines, etc.
<b>Established dwelling</b>	Is a dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.
<b>Finance lease</b>	Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.
<b>Fixed loans</b>	Generally involve: <ul style="list-style-type: none"> <li>■ a commitment for a fixed amount for a fixed period for a specific purpose</li> <li>■ a schedule of repayments over a fixed period</li> <li>■ repayments which reduce the liability of the borrower but do not act to make further finance available.</li> </ul>
<b>Heavy trucks</b>	Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.
<b>Light trucks</b>	Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.
<b>Manufacturing equipment</b>	Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.
<b>Motor cars and station wagons</b>	Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).
<b>Motorcycles</b>	Includes two and three wheeled motorcycles and mopeds, scooters and motorcycles with side cars.
<b>New dwelling</b>	Is a dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.
<b>Office machines</b>	Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.

## GLOSSARY *continued*

<b>Purpose</b>	Of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.
<b>Refinancing</b>	For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is not the original lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.
<b>Revolving credit</b>	Generally has the following characteristics: <ul style="list-style-type: none"> <li>■ a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed</li> <li>■ the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit</li> <li>■ repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.</li> </ul>
<b>Secured credit limits</b>	Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.
<b>Secured housing finance</b>	Comprises all secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.
<b>Total credit limits at end of month</b>	Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the month less cancellations and reductions of credit limits during the month to the balance of credit limits at the end of the previous month. In practice, however, revisions and other adjustments (such as the transfer of an existing fixed credit facility) will mean that such a derivation is inexact.
<b>Wholesale finance</b>	Comprises finance for the purchase of goods by retailers and wholesalers.





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